



# CHECTION

TV MOUNTS | RACK SYSTEMS | ACCESSORIES

La legrand<sup>®</sup> | AV

# TODAY'S MARKET

We know that the custom integration business is evolving at a rapid pace. Today's integrators are required to continually demonstrate differentiating value to clients all while having to operate more efficiently.

#### Meeting these demands requires:

- Strategic relationships with select vendor partners that are able to deliver in-demand and high-value products and solutions
- Access to high-profit product that is protected from online and retail price shopping
- Easy ordering with simplified servicing and order tracking to streamline operations and save valuable time

# OUR VALUE PROPOSITION

QUALITY NCE ASSURANCE CUSTOMER

#### **Exclusive Product Assortment**

Providing you with an Everyday Awesome<sup>™</sup> collection of essential products in key categories designed to provide you solutions for nearly all of your AV projects and installations.

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#### **Profitability and Price Protection**

Available by invite only to authorized dealers, the Choice Collection program provides dealerdirect products that are not available online or in retail, eliminating price shopping and ensuring margin flexibility and profitability for the dealer.

#### **Ease of Doing Business**

The Choice Collection makes getting your product hassle-free. Conveniently place your orders through a single portal and receive product quickly through our free freight program.



# NTRODUCING HOICE COLLECT

#### Everyday Awesome<sup>™</sup>

An exclusive collection of our leading product from our leading brands, this is your Everyday Awesome™ assortment of your go-to essential product for all your AV projects and installations.



### SANUS® A brand of **Clegrand**

Essential collection of flat-panel mounting solutions meeting the needs of today's custom integrators.

#### MIDDLE **ATLANTIC**.

Key custom installation rack solutions comprised of preconfigured and knockdown racks and essential accessories.

# **PROGRAM OVERVIEW**

#### Product

• Access to an exclusive collection of your key product categories of flat-panel TV mounts and AV racks & accessories. All product is stock and flow and ready to ship.

#### Pricing

• Receive superior value through better products at competitive prices with a free freight program increasing the benefit to you.

#### **Easy To Do Business**

- Choice Collection product is exclusive to you as an authorized dealer and is not available online or at retail.
- Unique model numbers do not create conflict for product sold through other channels.
- Product ordering and account management available through online portal at LegrandAV.com

SANUS



# **TV MOUNTS**

SANUS Choice Collection flat-panel mounts have been designed and engineered from direct custom installer input. These mounts are easier to install, easier to use and are the most robust in the industry.



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Slim profile designs to provide the aesthetic homeowners desire.

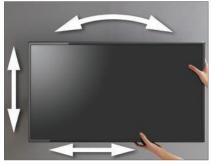


Unique and exclusive designs seamlessly blend with any home decor.



Full-motion models incorporate channels to hide cables.

### **KEY OVERVIEW & BENEFITS**



Post-install adjustments for perfect placement.



Mounts engineered to be compatible with any stud spacing.



Robust universal hardware pack for maximum compatibility.



#### CILF230-G1



#### Premium Full-Motion Mount for 46" - 95" TVs

UPC 793795533913

**MOUNTING PATTERNS - VESA** Min: 200 x 200 Max: 600 x 400

WEIGHT CAPACITY 175 lbs



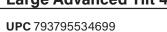
MASTER PACK QUANTITY 1

- **EXTENDS / TILTS**



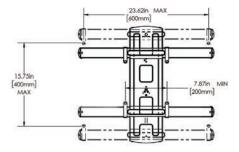
Extension: 30"; Tilt: +5° / -15°

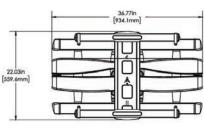


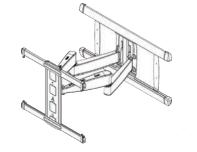


**MOUNTING PATTERNS - VESA** Min: 200 x 100 Max: 600 x 400

WEIGHT CAPACITY







#### **CILF226-B1**



#### Premium Full-Motion Mount for 37" - 80" TVs UPC 793795533876

**MOUNTING PATTERNS - VESA** Min: 200 x 200 Max: 600 x 400

WEIGHT CAPACITY 135 lbs

#### SUGGESTED TV SIZE RANGE 37"-80"

EXTENDS / TILTS Extension: 26"; Tilt: +5° / -15°

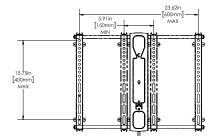
MASTER PACK QUANTITY 1

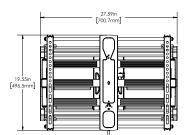


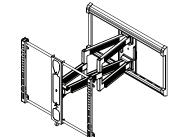
#### Super Slim Tilting Mount for 37" - 90" TVs

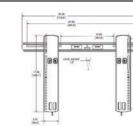
UPC 793795534637 **MOUNTING PATTERNS - VESA** Min: 100 x 100 Max: 750 x 400

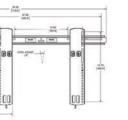
WEIGHT CAPACITY 125 lbs

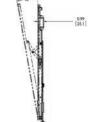
















#### Large Advanced Tilt 4D<sup>™</sup> Mount for 42<sup>"</sup> - 90<sup>"</sup> TVs

#### **MASTER PACK QUANTITY 3**

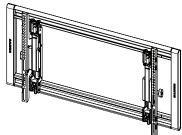
SUGGESTED TV SIZE RANGE 42"-90"

**DEPTH / TILTS / SWIVELS** Depth 2"; Tilt: +7° / -12°; Swivels 15°



Swivels up to 15° both right and left for wider viewing area & ease of access





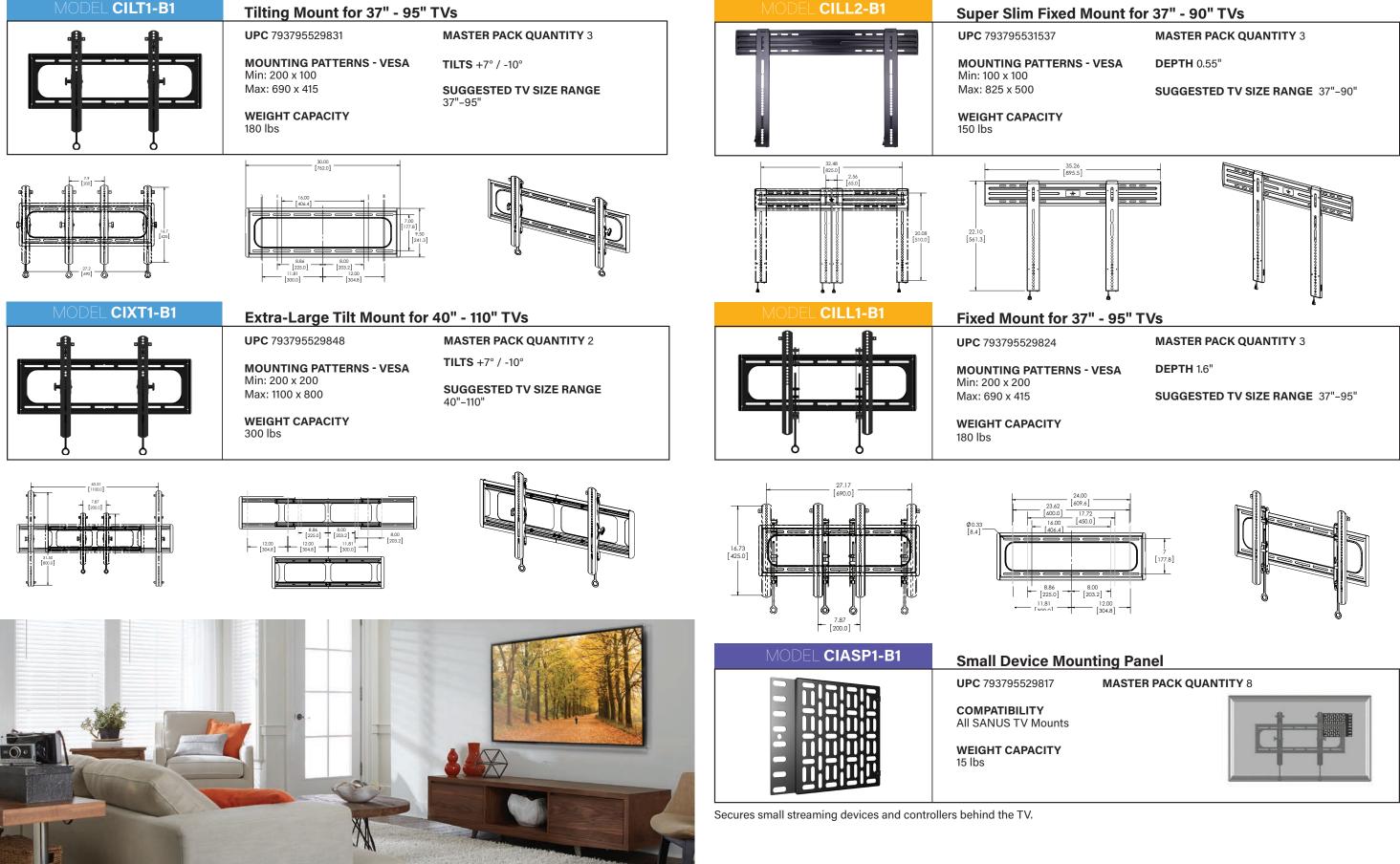
**MASTER PACK QUANTITY 3** 

SUGGESTED TV SIZE RANGE 37"-90"

**DEPTH / TILTS** Depth 0.82"; Tilt: 0° / -10°



#### SANUS





#### MIDDLE ATLANTIC.

# RACKS

Middle Atlantic Choice Collection racks and accessories provide the broadest range of everyday value, designed and engineered in the U.S. to maximize system reliability and to meet the needs of custom installers. Featuring two distinct rack series and a comprehensive offering of compatible accessories, the Choice Collection provides everything you need to quickly and easily install reliable AV systems.



#### **PRE-CONFIGURED RACKS**

These pro racks for pro installers are pre-configured and shipped fully assembled to save time.

Ships fully assembled with:

- Vertical power strip
- Front and rear doors
- Thermal management
- Side panels and shelves
- Cable management accessories

#### **QUICK ASSEMBLY KNOCK DOWN RACKS**

- Patented snap-together design can save 30 minutes or more of assembly time
- Includes lockable casters and a bracket for easy mounting of power and vertical lacing strips
- Generous facilities for bottom cable entry and passive ventilation for efficient airflow

#### **ACCESSORIES**

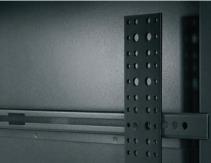
- These accessories are designed specifically for the Choice Collection for ease of use and reliability
- Includes thermal and cable management solutions, storage drawers and shelves and other essentials



# **KEY OVERVIEW & BENEFITS**

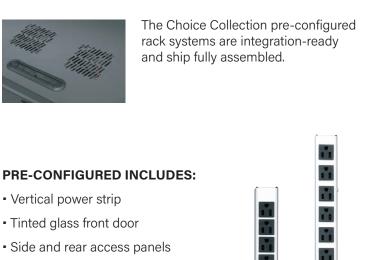


- Knock down skeleton frame can be outfitted with Choice Collection side panels, doors, fans and other accessory options to suit the application



#### **PRE-CONFIGURED RACKS**



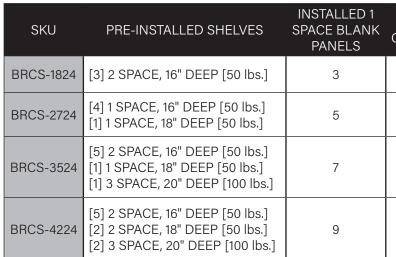


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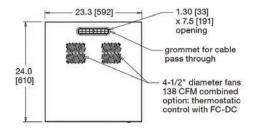
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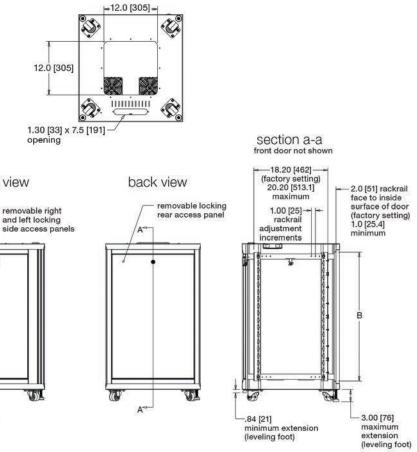
- Shelves and blank panels
- Cable management accessories
- Casters and leveling feet
- Top mounted DC fans
- Accessory bracket for vertical power strip or lacing strips
- UL Listed up to 1,200 lbs. weight capacity
- Sleek metallic gray finish
- Fully welded



The Choice Collection pre-configrured rack systems are available in 18, 27, 35 and 42 rackspaces, all pre-installed with a front door, rear and side panels, shelves, DC fans, cabling accessories and includes a vertical power strip. These racks are completely assembled at our U.S. based factory and ship pre-installed, adding exceptional value, eliminating packaging waste and saving installers significant time on the job.

top view





front view



RU

-2.75 [69.8]

caster height

front opening width push button latch w/lock tempered glass door w/metal sides leveling foot (4) 17 - casters (2) non-locking (2) locking



WEIGHT CAPACITY	RACK UNITS	OVERALL HEIGHT	POWER STRIP INCLUDED
500 lbs.	18 SPACE [31-1/2"]	38-5/8"	[1] 8 OUTLET STRIP
750 lbs.	27 SPACE [47-1/4"]	54-3/8"	[1] 16 OUTLET STRIP
1,000 lbs.	35 SPACE [61-1/4"]	68-3/8"	[1] 16 OUTLET STRIP
1,200 lbs.	42 SPACE [73-1/2"]	80-5/8"	[1] 24 OUTLET STRIP

bottom view

QAR-42-20 42 35 27 21 spaces 4 20" & 2 20-7/16" -

#### QUICK ASSEMBLY KNOCK DOWN RACKS

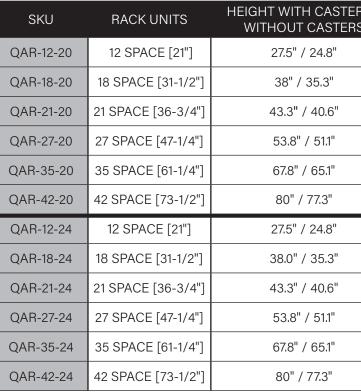


The Choice Collection Quick Assembly Racks feature a patented snap-together design, saving 30 minutes or more of assembly time.

#### QUICK ASSEMBLY INCLUDES:

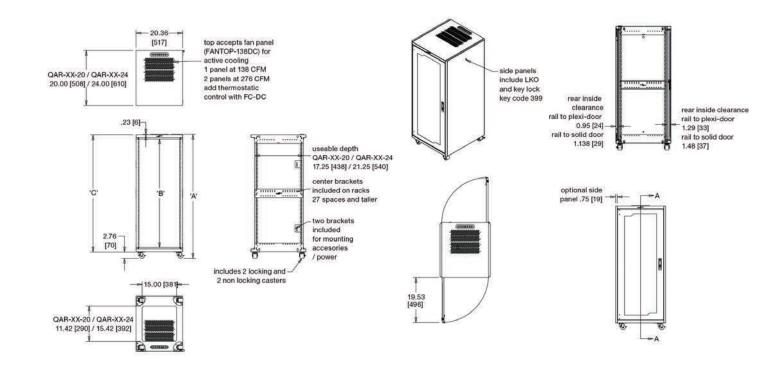
- Includes locking casters
- Power and vertical lacing strips
- Wide open bottom for easy cable entry
- UL Listed, 800 lbs. weight capacity
- Ideal for installation in closets, basements and equipment rooms
- Add Choice Collection side panels, doors, fans, and other accessory options to suit the application





\*See page 18 for quick assembly rack doors and side panels.

The Choice Collection quick assembly racks are available in 12, 18, 21, 27, 35 and 42 rack spaces; 20" and 24" in overall depth. This knock-down style skeleton rack is integration-ready in 5 minutes. The patented snap-together design saves 30 minutes or more of assembly time, saving installers valuable time and money. The quick assembly racks can be outfitted with the comprehensive offering of Choice Collection accessories, creating a solid, reliable rack system with the trusted, Middle Atlantic quality.





RS / S	OVERALL DEPTH	USABLE DEPTH
	20"	17-1/4"
	20"	17-1/4"
	20"	17-1/4"
	20"	17-1/4"
	20"	17-1/4"
	20"	17-1/4"
	24"	21-1/4"
	24"	21-1/4"
	24"	21-1/4"
	24"	21-1/4"
	24"	21-1/4"
	24"	21-1/4"

#### BUNDLED ACCESSORY KITS One part number enables easy ordering of frequently utilized accessories.

SKU	FITS RACKS	SHELVES	BLANK PANELS	LACER BARS	RACK SCREWS
BUNDLE-SMALL	10-18 RU	[2] 2 RU	[2] 2 RU	[4] STRAIGHT	50
BUNDLE-MEDIUM	21-27 RU	[4] 2 RU	[4] 2 RU	[4] STRAIGHT & [4] 2" OFFSET	100
BUNDLE-LARGE	35-42 RU	[4] 2 RU & [2] 4RU	[6] 2 RU	[8] STRAIGHT & [4] 2" OFFSET	200

#### THERMAL MANAGEMENT

SKU	DESCRIPTION	STYLE	# OF FANS	FREE AIR CFM	MAX SOUND LEVEL
FANPNL-2DC	FAN PANEL	5-1/4" [3 SPACE]	2 DC	138 CFM	32 dBA
BR-FT-138	FAN TOP OPTION	N/A - FAN TOP	2 DC	138 CFM	32 dBA
BR-IFT-138	INTL FAN TOP OPTION	N/A - FAN TOP	2 DC	138 CFM	32 dBA
BR-FAN-CNTL	Thermostatic fan controller, accepts 4 DC fans				

\*BR-FT-138 and BR-IFT-138 are fan top options for the quick assembly racks.







Fan Top

**RACKMOUNT DRAWERS AND SHELVES** 

SKU	RACK HEIGHT	USABLE DEPTH	REAR CABLE ENTRY	WEIGHT CAPACITY
RKDRAWER-2U-LK	3-1/2" [2 SPACE	14-1/2"	PASS THROUGH OPENING	35 lbs.
RKDRAWER-4U-LK	7" [4 SPACE]	14-1/2"	PASS THROUGH OPENING	35 lbs.
RKSHELF-2U-2PK	3-1/3" [2 SPACE]	15-13/16"	OPEN BACK	50 lbs.
RKSHELF-4U-2PK	7" [4 SPACE]	16-13/16"	OPEN BACK	50 lbs.





#### **RACK PANELS, ACCESSORY BRACKET & LEVELING FEET**

SKU	RACKING HEIGHT	STYLE	PACK QTY
VPANEL-1U-2PK	1-3/4" [1 SPACE	35% OPEN AREA	2 PACK
VPANEL-2U-2PK	3-1/2" [2 SPACE]	35% OPEN AREA	2 PACK
VPANEL-3U-2PK	5-1/4" [3 SPACE]	35% OPEN AREA	2 PACK
FBPANEL-1U-2PK	1-3/4" [1 SPACE]	SOLID	2 PACK
FBPANEL-2U-2PK	3-1/2" [2 SPACE]	SOLID	2 PACK
FBPANEL-3U-2PK	5-1/4" [3 SPACE]	SOLID	2 PACK





#### VERTICAL CABLE LACING STRIPS

SKU	RACK HEIGHT	WIDTH	TIE POINTS
LACE12-2PK	21" [12 SPACE	2"	ROUND HOLES
LACE18-2PK	31-1/2" [18 SPACE]	2"	ROUND HOLES
LACE21-2PK	36-2/4" [21 SPACE]	2"	ROUND HOLES
LACE27-2PK	47-1/4" [27 SPACE]	2"	ROUND HOLES
LACE35-2PK	61-1/4" [35 SPACE]	2"	ROUND HOLES
LACE42-2PK	73-1/2" [42 SPACE]	2"	ROUND HOLES

#### HORIZONTAL LACING BARS

SKU	STYLE	PACK
LB-1A-4PK	"L" BAR	4 P/
LB-2A-4PK	"L" BAR, 2" OFFSET	4 P/
LB-4A-4PK	"L" BAR, 4" OFFSET	4 P/

# ACCESSORIES

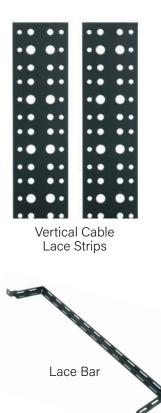


Vented Panel

Flanged Solid Panel

**BR-LEVELFEET** Rack Base Feet,

PACK QTY
2 PACK



MIDDLE ATLANTIC.



#### QUICK ASSEMBLY RACK OPTION SIDE PANELS

SKU	FITS	DEPTH	HEIGHT	WIDTH
SIDE-12-20	QAR-12-20	1.21"	24.62"	20"
SIDE-18-20	QAR-18-20	1.21"	35.12"	20"
SIDE-21-20	QAR-21-20	1.21"	40.37"	20"
SIDE-27-20	QAR-27-20	1.21"	50.87"	20"
SIDE-35-20	QAR-35-20	1.21"	64.87"	20"
SIDE-42-20	QAR-42-20	1.21"	77.12"	20"
SIDE-12-24	QAR-12-24	1.21"	24.62"	24"
SIDE-18-24	QAR-18-24	1.21"	35.12"	24"
SIDE-21-24	QAR-21-24	1.21"	40.37"	24"
SIDE-27-24	QAR-27-24	1.21"	50.87"	24"
SIDE-35-24	QAR-35-24	1.21"	64.87"	24"
SIDE-42-24	QAR-42-24	1.21"	77.12"	24"

#### **QUICK ASSEMBLY RACK OPTION FRONT / REAR DOORS**

SKU	FITS	DEPTH	HEIGHT	WIDTH
BR-PD-12	QAR-12-20 QAR-12-24	1.21"	21.95"	20"
BR-PD-18	QAR-18-20 QAR-18-24	1.21"	32.45"	20"
BR-PD-21	QAR-21-20 QAR-21-24	1.21"	37.70"	20"
BR-PD-27	QAR-27-20 QAR-27-24	1.21"	48.20"	20"
BR-PD-35	QAR-35-20 QAR-35-24	1.21"	62.20"	20"
BR-PD-42	QAR-42-20 QAR-42-24	1.21"	74.45"	20"
BR-SD-12	QAR-12-20 QAR-12-24	1.21"	21.95"	20"
BR-SD-18	QAR-18-20 QAR-18-24	1.21"	32.45"	20"
BR-SD-21	QAR-21-20 QAR-21-24	1.21"	37.70"	20"
BR-SD-27	QAR-27-20 QAR-27-24	1.21"	48.20"	20"
BR-SD-35	QAR-35-20 QAR-35-24	1.21"	62.20"	20"
BR-SD-42	QAR-42-20 QAR-42-24	1.21"	74.45"	20"



24" Side Panels



Plexi Door



Solid Door



LUXUL





**NUVO** 

**ON-Q** 

Chief focuses on commercial AV flat panel and projector mounts. Home Theater, Workstation and Custom Display Solutions are also part of the Chief product offering. Known in the industry for high quality mounts with both Custom and Universal options, as well as an extensive accessories line, Chief is focused on professional installers worldwide.

Da-Lite has been developing innovative screen technologies that move the industry forward for over 100 years. Our proprietary surfaces are designed for each application resulting in expert clarity, rich contrast and vivid color.

Luxul is the leading innovator of simple-to-deploy professional grade IP networking solutions for use by custom installation professionals. Designed for use in both residential and commercial environments, the Luxul family offers a complete line of solutions that simplify network design and deployment-resulting in a scalable network that is both powerful and easy to install.

Founded in 1986, SANUS has grown to become the "1 best-selling TV mount brand in the United States. SANUS designs and builds premium Flat-Panel TV mounts, Speaker Stands and Mounts, Racks and Accessories. Our high-test, acoustically superior solutions are designed for style and engineered to perform.

For nearly 40 years, Middle Atlantic Products has been your trusted infrastructure foundation for ultimate system reliability and performance. We solve integration challenges with innovative products needed to help ensure reliable AV systems.

With a musical lineage reaching back to 1924, Nuvo evolved from a line of superbly designed audio products that were used by musicians ranging from Johnny Cash to Quiet Riot. Today, Nuvo continues this legacy of premium performance and superior quality with an award-winning line of speakers and professional whole home audio solutions.

From reliable infrastructure products to feature-rich smart systems, On-Q brings homes to life with innovative solutions that add convenience, comfort, safety, and entertainment to a home. Designed for professional integrators On-Q will help to simplify installation, boost performance, and ensure that homeowners can easily use and enjoy today's technology.

# LEGRAND AV RESIDENTIAL FAMILY OF BRANDS

#### **Choice Collection Authorization Requirements:**

In order to become an authorized Choice Collection dealer, the following requirements must be met:

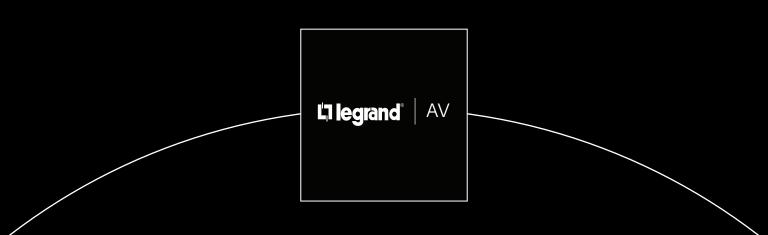
ED

- Pre-Authorization
- No retail presence
- No internet sales
- No reseller sales

#### Reseller must purchase product for their own business use

- Choice Collection cannot be sold online or to other resellers.
- Infringement will mean immediate termination of the ability to purchase Choice Collection products.



# CHOICE MIDDLE ATLANTIC. COLLECTION

TV MOUNTS | RACK SYSTEMS | ACCESSORIES

**SANUS**<sup>®</sup>

Everyday Awesome<sup>™</sup> is a trademark of Legrand

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